

University of
Lethbridge



Program Planning Guide

Name: _____

ID: _____

Calendar Year: 2021/2022

Academic Calendar:

www.uleth.ca/ross/academic-calendar

High School Admission Requirements:

www.uleth.ca/ross/admissions/undergrad/high-school

Current and Past Program Planning Guides:

www.uleth.ca/ross/ppgs

Co-operative Education:

www.uleth.ca/dhillon/student-experience/co-operative-education

Dhillon School of Business Advising:

Lethbridge

www.uleth.ca/dhillon/student-support/advising

dhillon.advising@uleth.ca

403-329-2153

M2060

Calgary

www.uleth.ca/calgary/student-advising

calgary.advising@uleth.ca

403-571-3360

Suite S6032, 345 - 6th Avenue SE

Marketing

Post-Diploma Bachelor of Management

This is a planning guide and not a graduation check or guarantee of course offerings. You should have a program check done in your final year of studies. Students are responsible for the accuracy of their own programs. The guide should be used in conjunction with the University of Lethbridge Calendar, which is the final authority on all questions regarding program requirements and academic regulations.

Contact an Academic Advisor (www.uleth.ca/ross/academic-advising) for advising information.

Name : _____

ID : _____

Program Requirements

Completion of at least 20 courses (60.0 credit hours) with cumulative and graduation grade point averages of at least 2.00.

Core Requirements (9 Courses)

- _____ Statistics 1770 - Introduction to Probability and Statistics
- _____ Management 2070/Economics 2070 - Operations and Quantitative Management
- _____ Management 3031 - Managing Responsibly in a Global Environment
- _____ Human Resources and Labour Relations 3050 - Human Resource Management
- _____ International Management 3650 - Introduction to International Management
- _____ Management 4090 - Management Policy and Strategy

One of:

- _____ Management 3062 - Information Systems and Data Analytics
- _____ Accounting 3171 - Accounting Information Systems and Data Analytics
- _____ Management 3622 - Visual Analytics

One of the following with Indigenous content, to meet a Liberal Education List requirement:

- _____ Any course from the Indigenous Governance and Business Management (IGBM) subject codes list
- _____ Any course from the Indigenous Studies (INDG) subject codes list
- _____ Aboriginal Health 1000 - Introduction to Aboriginal Health
- _____ Art History 3152 - Indigenous Art History (Series)
- _____ Blackfoot 1000 - Introductory Spoken Blackfoot
- _____ Blackfoot 2210 - Structure of the Blackfoot Language
- _____ Cree 1000 - Introductory Spoken Cree
- _____ Cree 2210 - Structure of the Plains Cree Language
- _____ Liberal Education 1850 - Conversational Indigenization: Reconciling Reconciliation
- _____ Political Science 3215 - Indigenous Peoples and Local Government in Canada

One of:

- _____ Final grade of 80% or higher in AB high school English Language Arts 30-1 (or equivalent 5-credit course)
- _____ Successful completion of a writing challenge test (see information found at www.ulethbridge.ca/dhillon/advising-faqs)
- _____ Writing 1000 - Introduction to Academic Writing
- _____ English 1900 - Introduction to Language and Literature

Note: Students who meet the writing requirement through the high school grade or the challenge exam will need to substitute a Fine Arts and Humanities elective for Writing 1000 or English 1900.

Major Requirements (11 Courses)

- _____ Marketing 3210 - Consumer Behaviour
- _____ Marketing 3215 - Introduction to Marketing Communications and Social Media
- _____ Marketing 3220 - Marketing Research
- _____ Marketing 4230 - Marketing Management
- _____ Psychology 1000 - Basic Concepts of Psychology
- _____ Sociology 1000 - Introduction to Sociology

Two of:

- _____ Marketing 3205 - Sports Marketing
- _____ Marketing 3225 - Brand Management
- _____ Marketing 3230 - Retailing Management
- _____ Marketing 3240 - Business-to-Business Relationship Sales
- _____ Marketing 3250 - Social Marketing
- _____ Marketing 3260 - Not-for-Profit Marketing
- _____ Marketing 3280 - Services Marketing Management
- _____ Marketing 3290 - Marketing and Society
- _____ Marketing 3806 - Small Business Management
- _____ Marketing 3862 - Digital Marketing
- _____ Marketing 4215 - Advanced Marketing Communications and Social Media
- _____ Marketing 4220 - Cross-Cultural Marketing

One of:

- _____ Economics 2900 - Economics and Business Statistics
- _____ Statistics 2780 - Statistical Inference

Electives

_____ Two Fine Arts and Humanities electives chosen to ensure completion of the Liberal Education List Requirement (refer to the 2021/2022 University of Lethbridge Calendar, p. 79)

1. _____
2. _____

Marketing Concentrations

If students wish to further specialize within the field of Marketing, they may choose a concentration in Marketing Communications or Socially Responsible Marketing. Concentrations are not required. Students who choose a concentration will replace the "Two of" requirement above with the courses in the chosen concentration, listed below. Note that completing a concentration may require a student to complete extra courses..

Marketing Communications Concentration

- _____ Marketing 3862 - Digital Marketing
- _____ Marketing 4215 - Advanced Marketing Communications and Social Media

Two of:

- _____ Management 3980 - Applied Studies/Field Experience I (with a marketing communications focus)
- _____ Management 3990 - Independent Study (with a marketing communications focus)
- _____ Marketing 3225 - Brand Management
- _____ ¹ New Media 2005 - Design Fundamentals for New Media
- _____ ¹ New Media 2010 - Visual Communications for New Media
- _____ New Media 3250 - Media, Advertising, and Consumer Culture
- _____ New Media 3700 - Event and Exhibition Design

Socially Responsible Marketing Concentration

Two of:

- _____ ² Marketing 3250 - Social Marketing
- _____ ² Marketing 3260 - Not-for-Profit Marketing
- _____ ² Marketing 3290 - Marketing and Society

Two of:

- _____ International Management 3552 - Sustainable Tourism
- _____ ³ International Management 4640 - Cross-Cultural Work Study (Series)
- _____ Management 3710 - Managing Not-for-Profit Organizations
- _____ Management 3980 - Applied Studies/Field Experience I (with a not-for-profit organization)
- _____ Management 4580 - Environmental Management
- _____ ² Marketing 3250 - Social Marketing
- _____ ² Marketing 3260 - Not-for-Profit Marketing
- _____ ² Marketing 3290 - Marketing and Society
- _____ New Media 3250 - Media, Advertising, and Consumer Culture

¹ Students should be aware that these courses have prerequisites which may require taking courses extra to their minimum degree requirements. Students are strongly advised to discuss their program with an academic advisor early in their program.

² Students cannot use Marketing 3250, Marketing 3260, and Marketing 3290 to fulfill requirements from both "Two of:" lists.

³ The work study placement must have a primary focus on social responsibility, social marketing, or it must be housed within a non-for-profit organization in order to receive credit for the Socially Responsible Marketing Concentration.

Note: When choosing an 'Indigenous content' elective in this program, it is strongly recommended that students consider a course with a Fine Arts and Humanities designation otherwise students will have an extra course to complete to meet program requirements.

Sample Sequencing Plan

Shown below is a sample sequence of courses for your degree. Consult timetables for course offerings, prerequisites, and corequisites before registering each term. Pay particular attention to underlined courses which may have limited offerings (ie. once a year, term other than shown, alternating years, or not at your campus).

Note: Calgary campus students must consult with an advisor at the time of admission to modify sequencing for ECON 2900 and MKTG 3220.

<p>Year 3, Fall HRLR 3050 - Human Resource Management IMGT 3650 - Introduction to International Management <u>SOCI 1000 - Introduction to Sociology</u> STAT 1770 - Introduction to Probability and Statistics Writing Requirement¹</p> <p>Year 4, Fall <u>Marketing Elective²</u> <u>MKTG 3210 - Consumer Behaviour</u> <u>MKTG 3215 - Introduction to Marketing Communications and Social Media</u> <u>MKTG 3220 - Marketing Research</u> Data Analytics Requirement³</p>	<p>Year 3, Spring MGT 3031 - Managing Responsibly in a Global Environment PSYC 1000 - Basic Concepts of Psychology One of: ECON 2900 or <u>STAT 2780</u> <u>Marketing Elective²</u> Indigenous Content Requirement³</p> <p>Year 4, Spring MGT 2070/ECON 2070 - Operations and Quantitative Management MGT 4090 - Management Policy and Strategy <u>MKTG 4230 - Marketing Management</u> Elective - Fine Arts & Humanities Elective - Fine Arts & Humanities</p>
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1. Students who achieved a final grade of 80% or higher in AB high school English Language Arts 30-1 (or equivalent 5-credit course) or who have successfully completed a writing challenge test (see information found at www.ulethbridge.ca/dhillon/advising-faqs) must take a Fine Arts & Humanities course. All other students must complete Writing 1000 or English 1900.
2. Students must complete two Marketing Electives from the following: MKTG 3205, MKTG 3225, MKTG 3230, MKTG 3240, MKTG 3250, MKTG 3260, MKTG 3280, MKTG 3290, MKTG 3806, MKTG 3862, MKTG 4215, MKTG 4220. If students wish to further specialize, they may choose an optional concentration in Marketing Communications or Socially Responsible Marketing to replace the four Marketing Electives.
3. Students must complete one of the following Indigenous Content courses: Any course from the IGBM subject codes list, any course from the INDG subject codes list, Aboriginal Health 1000, Art History 3152, Blackfoot 1000, Blackfoot 2210, Cree 1000, Cree 2210, Liberal Education 1850 - Conversational Indigenization: Reconciling Reconciliation, or Political Science 3215. Students should take an Indigenous content course with a Fine Arts and Humanities designation otherwise they will have an extra course to complete to meet program requirements.
4. Students must complete one of the following Data Analytics courses: Accounting 3171, Management 3062, or Management 3622.

Liberal Education Requirement Tracking

<p>_____ Four Fine Arts and Humanities electives:</p> <p>1. _____</p> <p>2. _____</p> <p>3. _____</p> <p>4. _____</p> <p>_____ Two Social Science electives:</p> <p>1. _____</p> <p>2. _____</p>	<p>_____ Two Science electives:</p> <p>1. _____</p> <p>2. _____</p> <p>_____ Two additional electives from any list:</p> <p>1. _____</p> <p>2. _____</p>
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Students are responsible for familiarizing themselves with program requirements and regulations outlined in the University of Lethbridge Calendar including, but not limited to:

Minimum Grade Requirement

A minimum grade of 'C-' is required in Statistics 1770; Economics 1010 and Economics 1012; Writing 1000 or English 1900; all Dhillon School of Business courses, including courses cross-listed with Dhillon School of Business courses (ACCT, AGEM, FINC, HRLR, IGBM, IMGT, MGT, and MKTG); and all courses in the major marked with an asterisk (*) in order to meet degree requirements. Diploma courses that satisfy Core Requirements must have a minimum grade of 'C-'.

Duplicate and Extra Courses

Students cannot receive credit for courses at the U of L for which they have equivalent credit in their diplomas. Substitute courses must be approved by the Dhillon School of Business. Extra courses are assigned where a diploma does not provide the appropriate background for the major chosen.

Time Limit for Degree

All degree requirements must be completed within 10 years after acceptance into the Dhillon School of Business.

Residence Requirement

Students must successfully complete at least 20 courses at the U of L.

Modified Liberal Education List Requirement

10 Lib Ed courses are required as follows: 4 List I Fine Arts & Humanities; 2 List II Social Science; 2 List III Science, 2 Lib Ed courses from any list. Lib Ed requirements not filled by core or major courses are specified above (e.g. Elective - Fine Arts & Humanities).

Only 4 courses from one discipline (e.g. ECON, MGT, MUSI) and only 4 courses from ABHL, ACCT, ADCS, AGEM, EDUC, FINC, HLSC, HRLR, IGBM, IMGT, MGT, MKTG, NURS, PUBH, or TREC may be counted toward the Lib Ed List Requirement. Cross-listed courses count toward both limits (e.g. MGT 2070/ ECON 2070 counts as both a MGT and an ECON).



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